

Rich Novak

From: Nick Harris [nick.harris@tpiefficiency.com]
Sent: Tuesday, October 18, 2016 4:09 PM
To: rnovak@lorainportauthority.com
Subject: TPI Efficiency - Electric Renewal
Attachments: Electric Renewal.pdf

Rick,

Please see attached for the renewal figures we have available for you. As you will see, Source at 36 months is the lowest option, netting us \$2,000+ in annual savings.

Let me know your thoughts on term, and I can prepare the paperwork to either email over to you, or stop out and present everything for you.

Let me know!

Best,
NH

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Nicholas A. Harris
Client Account Manager

O: 216.453.2515
F: 216.803.9898
C: 440.221.1459



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ELECTRICITY

Legal Name:	Lorain Port Authority	Quote Date:	10/18/2016
Primary Address:	319 Black River	Estimated Start Date:	Apr-17
City:	Lorain	Exit Fees:	\$0.00
State:	Ohio	Estimated Annual Usage (kWh):	317,248
Zip:	44052	Estimated Monthly Savings ¹ :	\$171.58
Client Contact:	Rick Novak	Estimated Annual Savings ¹ :	\$2,058.94
Service Address:	Various	Account Number:	Various
<i>If more than one service address exists, please see following sheet.</i>			
Consultant:	Nick Harris	Consultant Phone:	216.453.2515
		Consultant Email:	nick.harris@tpiefficiency.com

SAVINGS ANALYSIS						
TERM	RANK	SUPPLIER	PRICE (kWh)*	ANNUAL COST	SAVINGS %	ANNUAL SAVINGS (\$)
Current	-	Engle	\$0.06510	\$20,653	-	-
TPI RECOMMENDATION						
36 Months	*	Source	\$0.05861	\$18,594	10.0%	\$2,059
12 Months	1	Source	\$0.06071	\$19,260	6.7%	\$1,393
	2	Engle	\$0.06058	\$19,219	6.9%	\$1,434
	3	Agera Energy	\$0.06085	\$19,305	6.5%	\$1,348
24 Months	1	Engle	\$0.06046	\$19,181	7.1%	\$1,472
	2	Source	\$0.06051	\$19,197	7.1%	\$1,456
	3	Agera Energy	\$0.06063	\$19,235	6.9%	\$1,418
36 Months	1	Source	\$0.05861	\$18,594	10.0%	\$2,059
	2	Engle	\$0.05866	\$18,610	9.9%	\$2,043
	3	Agera Energy	\$0.05914	\$18,762	9.2%	\$1,891

SPECIAL NOTES:

* All prices are indicative and valid for the day of the quote only. Prices change and must be refreshed the day of contract signing.

¹ Estimated Annual/Monthly savings refer to generation, transmission, capacity and ancillary charges. Delivery charges and taxes are

For the purpose of analysis, all "Indexed" products assume constant rates for 12 months. TPI Efficiency makes no representations or warrant the future of electricity prices.

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