

**Board Summary
December 8, 2015**

Financial Audit and Planning Committee scheduled for Monday evening December 7th to review proposed amendments to the 2015 budget.

Rockin' on the River Contract extension

Our current contract with Mr. Earley provides the port the opportunity to extend the contract with Mr. Earley for up to two (2) years. Recommendation to extend the contract for an additional two years beginning in 2016. The top 5 shows were attended by just over 5,000.

Landscaping & Lawn Maintenance

Project bid currently under review

2015 costs

Lawn Maintenance -- \$45,445.00

Landscaping -- \$21,175.00

Boat launch Operations Contract Renewal

Proposal to renew contract with Robert Fowler (Grumpy) for a one (1) year term for 2016. Statistics associated with launches for 2015 attached.

Event Ticketing

Need to clarify issue with Palace Theater regarding ticketing for this past season. Discrepancy between us and the Palace regarding what was envisioned regarding fees for services. Palace had indicated to staff that fee for tickets would be \$2.00 and that the service fee from Vendini would be included within this charge. When we received our statement from the Palace the service fee from Vendini was added to the \$2.00 fee. Need to take action to resolve this issue.

Other ticketing

Proposal for the agency to work directly with Vendini. In this manner, the Port would receive a fee for ticketing. For example, if we charge \$1.50 per ticketing fee for Rockin' on the River and a processing by Vendini of \$ 0.50 cents, we would make a \$1.00 per ticket. Projected at 1,000 ticket sales for 8 events, we would make \$8,000. (Note: Vendini's fee is on a percentage basis of tickets sold)

Marine Patrol

2015 annual report and 2016 grant application