

**Board Summary
Lorain Port Authority
January 13, 2015**

Please note: Marketing & Public Affairs Committee Meeting scheduled for 6:00 p.m.
Contract Management Committee Mtg scheduled for 6:30 p.m.

Ohio Port Council –Agreement

Ohio Port Council Cooperative Agreement

Vertical Building Program

At last month's meeting we presented information regarding ODOT's Vertical Building Program through the Ohio Ports Council. As previously indicated, the organization has been working with ODOT for some time to assist ODOT in their contracting for vertical building projects. The basic premise is that port authorities, because of their very nature, can move faster on the construction of various building related projects than ODOT. Thereby, saving ODOT time and money. Subsequently, the Port Council has entered into an agreement with ODOT whereby the Port Council will screen the various ports regarding whether they can oversee these projects on behalf of the state and ODOT.

At last month's meeting it was reported that we had responded to the Port Councils Request for Qualifications. To this end, I am pleased to announce that five (5) ports were selected to participate in this program. We were one of those selected. The others included; Toledo, Cleveland, Tuscarawas and Summit County. The project that we will manage is located in Grafton and totals \$4.4 million. The Lorain Port would be responsible for overseeing construction and administration of the project which may or may not be in Lorain.

The fee for our services is proposed at 5.5% of the project cost. The port council would receive 1% above this total and a host port (port that may have jurisdiction over the project but, not the capabilities to perform the oversight) would receive 0.5%. (The Lorain County Port Authority)

For example the project in Grafton is estimated at \$4.4 million. Our fee would be \$242,000.

In order to proceed, we must approve the agreement with the Port Council and ODOT by January 16th. Additionally, we are also required to enter into a Cooperative Agreement with the host port (Lorain County Port) by this date as well. I have already met with the host port and they are amenable to working with us. They are amenable to the fee, but we may renegotiate if they can perform some tasks related to the project such as an environmental assessment of site demolition.

State Audit Award

I am pleased to announce that we will receive an Ohio Auditor of State Award with Distinction for our recent audit. Yvonne is to be commended for her hard work and diligence regarding our compliance

Black River Landing Request for Proposals

Proposals were sent to developers for possible projects for development on the southern portion of Black River Landing in mid-December. Approximately, 34 requests for proposal were sent out. Site reviews are scheduled for next week and the week after. Keep your fingers crossed.

Marketing

Two items for the agenda.

These items include:

Contract for our website update

Marketing strategies for Black River Landing

Regarding the website update, two proposals were received. These include proposals from Maximum Velocity and Emerge/Kuno Creative

Maximum's proposal totaled \$18,850.00, plus a monthly maintenance and support fee of \$750.00 per month. The overall total is \$27,850.00

Emerge's proposal is for \$14,400 for the website development, plus \$1,000 for monthly maintenance, plus the Reservation Module cost of \$7,800. The overall total is \$34,200.