В

April 3, 2013

Mr. Richard Novak, Director Lorain Port Authority 611 Broadway, Lorain, OH 44052

Re: Lakeside Landing Pier Repairs

Dear Rick:

As you know, we received and opened bids from two bidders for the above referenced project. As the bid was a single lump sum, there is no bid tabulation to complete. The apparent low bidder is Terminal Ready-Mix, Inc. with a bid amount of \$45,000.00.

Terminal Ready-Mix is a well-established company that has completed work successfully for the Port Authority in the past. The bid amount is below our estimated cost of \$59,800. Based upon these factors we recommend that this contract be awarded to Terminal Ready-Mix, Inc.

We look forward to next Wednesday's pre-construction meeting with you and the contractor.

Sincerely,

BEHNKE ASSOCIATES, INC.

P. Jeffrey Knopp, ASLA

Principal