RESOLUTION NO. 2026-44

A RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR OR HER DESIGNEE TO NEGOTIATE AND ENTER INTO A SOFTWARE LICENSE AGREEMENT WITH CROW'S NEST DIGITAL MEDIA, LLC FOR THE IMPLEMENTATION AND MANAGEMENT OF THE PULSE PLATFORM.

WHEREAS, the Lorain Port and Finance Authority acquired Rockin' on the River in 2024 and will take over marina management in November 2026 and needs a solution that can grow with the agency; and

WHEREAS, the Lorain Port and Finance Authority researched ticketing and website solutions in order to find the best fit for the agency to streamline operations, promote efficiency and become more modern; and

WHEREAS, Chris Haynes DBA Crow's Nest Digital Media created the Pulse Platform which can serve as a fully customizable agency-wide solution for websites, ticketing, newsletter sending and marina management; and

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Lorain Port Authority:

SECTION I. That the Executive Director or her designee is hereby authorized to negotiate and enter into a software license agreement with Chris Haynes DBA Crow's Nest Digital Media for implementation and management of the Pulse Platform for the LPFA, Rockin' on the River and the marina.

SECTION III. It is found and determined that all formal proceedings and actions of this Board concerning and relating to the passage of this resolution were adopted in an open meeting of this Board, and that all deliberations of this Board and of any of its committees that resulted in such formal action, were in meetings open to the public in compliance with all legal Requirements, including Section 121.22, of the Ohio Revised Code.

Ayes: 9 **Nays: 0** **Abstain: 0** **Adopted: 09/08/2026**

Brad Mullins (Sep 9, 2026 16:01:50 EDT)

Brad Mullins, Chairman

Tiffany McClelland

Tiffany McClelland, Executive Director